

# Ahmed Salama



- 📍 Residence: Transferable
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## PROFESSIONAL EXPERIENCE

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### REGIONAL SALES MANAGER

CREATIVE CLOSETS - MAAN AL-JASSER INDUSTRIAL GROUP, JEDDAH, SAUDI ARABIA  
(JANUARY 2017 - PRESENT)

SUPERVISING CREATIVE CLOSETS CLOSETS WORLD SHOWROOMS

PREPARE SALES, INSTALLATIONS AND COLLECTION TARGETS

LEAD REGIONAL SALES AND INSTALLATIONS TEAMS TO ACHIEVE COMPANY GOALS

FOLLOW UP ON FINANCIAL AFFAIRS (RECEIPTS, BANK DEPOSITS, INVOICES)

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### SHOWROOM MANAGER

CLOSETS WORLD - MAAN AL-JASSER INDUSTRIAL GROUP, JEDDAH, SAUDI ARABIA  
(JANUARY 2016 – DECEMBER 2016)

PREPARING AN ANNUAL PLAN FOR THE SHOWROOM (GOALS, SALES EXPECTATIONS,  
DEVELOPING TEAM PERFORMANCE)

LEAD THE SALES TEAM AND FOLLOW UP ON TASK IMPLEMENTATION

CONTRACT MANAGEMENT (PRICES, DISCOUNTS, DESIGNS, INSTALLATION DATES)

COMMUNICATE WITH OTHER DEPARTMENTS TO COMPLETE WORK

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### DESIGNER AND SALES REPRESENTATIVE

CREATIVE CLOSETS - MAAN AL-JASSER INDUSTRIAL GROUP, JEDDAH, SAUDI ARABIA  
(FEBRUARY 2012 - DECEMBER 2015)

DEALING WITH CUSTOMERS TO DETERMINE THEIR NEEDS AND DESIGN PRODUCTS  
VISIT SITES TO TAKE MEASUREMENTS AND DESIGN CABINETS

PREPARING PRICE OFFERS AND FOLLOWING UP ON CONTRACT IMPLEMENTATION

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### DESIGNER AND SALES REPRESENTATIVE

MODERN CLOSET, JEDDAH, SAUDI ARABIA (OCTOBER 2011 – JANUARY 2012) TAKING  
MEASUREMENTS AND DESIGNING CABINETS

TAKING MEASUREMENTS AND DESIGNING CABINETS

SUBMITTING CONTRACTUAL OFFERS AND COMPLETING CONTRACTS

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### ACCOUNTS EXECUTIVE AND TOUR ORGANIZER

SHARM DREAMS INVESTMENTS COMPANY – CLEO WATER PARK, SHARM EL SHEIKH,  
EGYPT (OCTOBER 2008 – JULY 2010)

DEALING WITH TRAVEL COMPANIES, HOTELS, AND DIVING CENTERS

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### AREAS OF TECHNICAL EXPERTISE

DESIGN SOFTWARE: AUTODESK AUTOCAD, IMOS SOFTWARE

MICROSOFT PROGRAMS: WORD, EXCEL, ACCESS, POWERPOINT, OUTLOOK EXPRESS

# AHMED SALAMA

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Obtaining a secure job in a prestigious organization that provides a stimulating environment for development and growth, while benefiting from personal and intellectual skills. I am seeking a distinguished position in the field of sales and marketing.

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## STRENGTHS AND EXPERTISE

Academic qualification

Bachelor of Commerce

Cairo University

(Department of English Language),

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## PERSONAL DATA

Nationality: Egyptian

Date of birth: 05-26-1987

Driving license: available

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## PREVIOUS TRAINING AND COURSES

Accounting training – Backer Oil Tools, Egypt (July 2006 – September 2006)

Defense Language Institute (March 2007 – March 2008)

Ministry of Communications Scholarship (July 2008 – September 2008)

Study C.M.A course – Part 1 with Ernst & Young (November 2010 – April 2011)

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## PERSONAL SKILLS

Excellent customer service skills

Written and verbal communication skills in English and Arabic

Ability to lead and make decisions

Speed of learning for new tasks

Organization and time management skills

A motivated personality who adapts to circumstances