

Ali Alkathami

📍 Riyadh, Saudi Arabia

☎ +966 56 555 5351

✉ a.alkathami@hotmail.com

About Me: Project and Operations Director with over 20 years of experience in the telecommunications sector across Saudi Arabia. Proven ability to lead large-scale telecom projects and manage multi-site operations, ensuring on-time delivery, cost control, and high-quality execution. Extensive experience working with major operators including STC, Mobily, and Zain. Strong leadership background in team management, vendor coordination, and stakeholder engagement, with a consistent focus on operational excellence and business results.

Education

- Bachelor of Business Administration – King Abdulaziz University **2015**
- The associate degree of College of Technology **2005**

➤ Work Experience

Operation Director | 2023 – 2025

- Led multiple large telecommunications projects across Saudi Arabia
- Managed project teams and helped them improve their skills
- Developed strategies to complete projects efficiently
- Built strong relationships with clients and stakeholders
- Tracked project progress to ensure goals are met

Client Delivery Manager | 2021 – 2023

- Oversaw delivery service for key clients
- Served as main contact for clients, addressing their questions and needs
- Coordinated with internal teams to ensure on-time project delivery
- Monitored performance to improve customer satisfaction

Project Manager | Rawafed Co. | 2019 – 2021

- Managed telecommunications projects for Mobily, STC, and TAWAL
- Created project plans including schedules and budgets
- Supervised field teams to ensure quality work
- Tracked project progress and reported to management

Site Acquisition & Implementation Manager | Huawei Co. | 2010 – 2019

- Handled site acquisition and setup for STC, Mobily, and Zain projects
- Negotiated lease agreements with property owners
- Supervised vendors and obtained necessary permits
- Managed site-related contracts and documents

Site Acquisition Project Manager | Ericsson Co. | 2008 – 2010

- Led site acquisition projects for Mobily
- Managed project schedules, budgets, and risks
- Reported progress to senior management

Site Acquisition Supervisor | Nour Telecommunications | 2006 - 2008

Accountant | Nour Telecommunications | 2004 - 2006

Training Courses

- Internal Control Management
- Wireless Products Hardware Installation
- WDM Serviceability Tools
- Me LTE X ACTION & eRAN3.0
- Network Products Hardware Installation

Skills

- Project & Operations Management
- Telecom Infrastructure & Network Deployment
- Program & Portfolio Management
- Budgeting, Cost Control & Financial Planning
- Risk, Quality & Compliance Management
- Vendor, Contract & Stakeholder Management
- Client Delivery & Account Management
- Site Acquisition & Permitting
- Process Optimization & KPI Management
- Team Leadership & Cross-Functional Coordination